

EARNIE INTRO

EARNIE BUSINESS

EARNIE ID

EARNIE EXECUTIVE

PAYROLL MADE EASY FOR DEMANDING BUSINESS

With over 20 years in payroll and thousands of companies using EARNIE software, Saswitch offers peace of mind for all companies looking for the right payroll solution. As an established organization, you need to know your employees are paid accurately and on time so you need a flexible solution from a company dedicated to payroll.



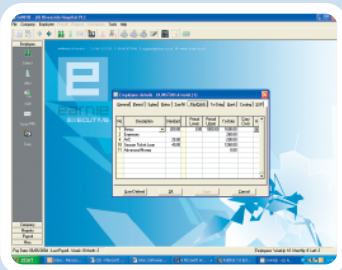
EARNIE Payroll has undergone the Inland Revenue Payroll Standard accreditation process. It has been awarded the Payroll Standard Accreditation logo, signifying that the product is up to date and covers all those areas considered essential for the accurate calculation of tax, National Insurance, tax credits and statutory payments.

EARNIE EXECUTIVE

EARNIE executive is an ideal solution for established organisations and payroll bureaus. It has been developed to easily manage all legislative changes and is flexible enough to handle different payroll needs in all industries. Calculations can be tailored, costs analysed in great detail and reports produced quickly and easily.

LINKING TO OTHER SOFTWARE

As specialists in payroll software, Saswitch knows how important it is to make sure EARNIE links to as many other software packages as possible. From Personnel and Time & Attendance to Accounts and BACS, EARNIE has many standard links to well known packages and flexible links that can be used with most others. In fact, EARNIE is the recommended payroll package to complement many leading accounts and personnel products.



We also understand that you may want to record certain things which are specific to your company so there are up to 25 user-defined fields to allow you to do just that.

COMPREHENSIVE HELP AND SUPPORT

Finding your way round the system is easy, but we also offer plenty of back-up support should you need it. Telephone, e-mail and web site support are all available with the option for out-of-hours support and account management.

"I receive a consistently high service and am always impressed by their willingness and understanding."

Karen Rex

"Very patient and helpful – I don't need to use the support team often but when I do they are absolutely brilliant."

Annette Douglas

"Help desk is superb - always get a positive result"

Richard Morrice

The flexibility of the system can only be fully appreciated if you take the recommended training with one of our experienced consultants. This means the consultant can install and recommend the optimum set-up for the software. With the trainer's advice you can then make sure the information is set up in the best way to suit your needs right from the outset.

INFO IN

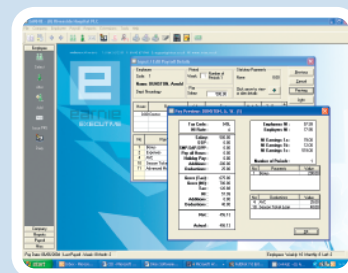
Entering the payroll information is quick and easy and there are many different methods:

- You can automatically import the details from a Time & Attendance system
- Use Excel spreadsheets to feed the payroll
- Enter details in the payroll run screens

The calculations are automatic yet you can always go back and re-run the payroll you are working on should information come in late or need correcting.

Of course statutory payments like Maternity Pay and Sick Pay are automatically calculated according to Inland Revenue rules.

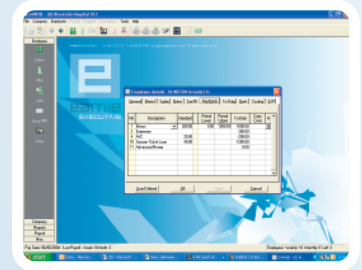
In addition other items like part payments for starters and leavers can be set up and automated based on your company's rules.



RECOMMENDED HARDWARE REQUIREMENTS

The most up-to-date recommendations are available on our website.

EARNIE executive offers real power and flexibility for more demanding payrolls. Whether you need to enter details for over 100 employees or you run multiple payrolls, **EARNIE executive** handles it easily.



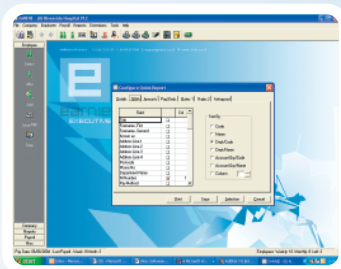
"As a payroll bureau we have many companies on our system and find Earnie totally reliable and very user friendly."

Jackie Getvoldsen

INFO OUT - REPORTING

Not only do you have to be able to pay people accurately and on time, you also need to be able to provide information to the management team and other departments quickly and in a useful format.

EARNIE executive has a library full of standard reports, many of which have been developed thanks to listening to our extensive customer base of over 8000 companies. However every company has their own needs which is where the three report writers come into use:



■ **The Quick Report Writer** allows you to design and print simple

summary style reports in minutes. You can choose up to ten fields to appear along with the standard columns of employee name and code number. You decide the order in which the fields appear and you can even include simple formulas to add, subtract, multiply or divide column data.

■ Take advantage of your Excel knowledge to access more information from your EARNIE payroll software. The new reporting tool **VISION XL for EARNIE** allows you to create reports quickly and easily using the power of Excel and enables cross company reporting. Quickly perform calculations on your payroll data and easily combine it with other company information to produce comprehensive management reports including budgets and forecasts. In addition to all your familiar Excel functions a simple-to-use Macro Builder automates any of the VISION XL functions.

■ If you need more control over the design element of your reports or include more analysis you can always use the **Crystal Report Writer**. Ideal for payslips, cheques and bank reports, Crystal allows you to position each item exactly where you want it. You can also include logos and use different fonts and colours.

OUR CUSTOMERS

EARNIE payroll is used by over 8000 companies from many different industries including many large household names.

- Manufacturing & Engineering
- Retail & Wholesale
- Transport & Distribution
- Education, Charities, Associations & Authorities
- Leisure, Hotels & Restaurants
- Health & Social
- Agriculture & Horticulture
- IT & Communications
- Accounting & Finance
- Entertainment
- Business Services
- Professional Service

EARNIE EXECUTIVE COMPARISON INFO

FEATURES	INTRO	BUSINESS	EXEC	IQ
General				
Database	Access single	Access single	Access multi	SQL multi
Number of concurrent users	1	Full - to field level	Full - to field level	Full - to field level
Security	1 password	Y	Y	Y
Backup and restore	Y	Y	Y	Y
User-definable fields	25	25	25	25
Net-to-gross	Y	Y	Y	Y
On-line help	Y	Y	Y	Y
Audit trail for payroll changes	*	Y	Y	Y
Links				
Data import routines	Y	Y	Y	Y
Data export facility	Y	Y	Y	Y
Easy links to Accounts, BACS, T & A, HR	Y	Y	Y	Y
Standard links to Excel, Word, Lotus	Y	Y	Y	Y
User definable accounts links	pre-defined only	pre-defined only	pre-defined only	Y
User definable BACS	pre-defined only	pre-defined only	pre-defined only	Y
Company				
No. of companies as standard	1	5	50	50
Extra companies	opt ¹	opt ¹	opt ¹	opt ¹
Bulk tax code changes	Y	Y	Y	Y
Copy Company	*	Y	Y	Y
Multiple bank accounts	*	Y	Y	Y
Configurable organization structure	*	*	*	Y
Configurable payroll calendar	*	*	*	Y
Employees				
Number of current employees	30	100	500 ²	Unlimited ³
Pay periods	w, 2w, 4w, m, 3m	w, 2w, 4w, m, 3m	w, 2w, 4w, m, 3m	w, 2w, 4w, m, 3m
Holiday pay facility	Y	Y	Y	Y
Calculation checkers for tax & NI	Y	Y	Y	Y
Overrule calculated figures	Y	Y	Y	Y
Employee templates	*	Y	Y	Y
Multiple bank accounts	*	Y	Y	Y
Make employees leavers in future period	*	Y	Y	Y
Payments/Deductions				
Number of payments/deductions	40	999	999	999
Payment/deduction formulas	*	Y	Y	Y
Rates of pay	unlimited	unlimited	unlimited	unlimited
Rates of pay formulas	*	*	*	Y
SSP, SMP, SAP, SPP Calculation	Y	Y	Y	Y
Multiple AEOs including Priority Orders	Y	Y	Y	Y
Council Tax AEOs	Y	Y	Y	Y
Director's NI	Y	Y	Y	Y
Back-dated NI calculations	Y	Y	Y	Y
Pension calculations including Stakeholder Pensions	Y	Y	Y	Y
Student Loans and Tax Credits	Y	Y	Y	Y
Part Payment for Starters and Leavers	*	monthly only	monthly only	Y
Reports				
Library of pre-designed reports	Y	Y	Y	Y
Departmental and cost centre reporting	Y	Y	Y	Y
Year-end returns via the Internet or on Magnetic Media	Y	Y	Y	Y
Print P11 and other multi-period reports	current year	Y	Y	Y
Batch printing of payslips, summaries etc.	opt ¹	opt ¹	opt ¹	opt ¹
Easy to use Quick Report Writer	Y	Y	Y	Y
P30, P45, P46, P35(cs), P14, P60 reports	Y	Y	Y	Y
Print P45s in batch	*	Y	Y	Y
Multi-period Quick Report Writer	*	*	*	Y
Multi-level sorting on reports	*	*	*	Y
Definable analysis levels	*	*	*	10
History				
'Drill-Down' on many items to see how they are made up e.g. gross-to-date, tax code etc.	Y	Y	Y	Y
Reprint payslips and summaries	current year	Y	Y	Y
History can be held	current year	up to 9 years	up to 9 years	up to 9 years
Diary				
Absence diary for holiday pay and sickness calculation	Y	Y	Y	Y
Hold information on user-definable events e.g. training days or jury service	*	Y	Y	Y
Set 'Reminders' e.g. to pay a Christmas bonus or print a pension report	*	Y	Y	Y
Set 'Actions' to happen at a future date e.g. to increase someone's salary or change their tax code	*	Y	Y	Y
Costing Facility				
Split the cost of an employee over more than one cost centre	*	opt ⁴	opt ⁴	Y
Reproduce costing information for any period	*	opt ⁴	opt ⁴	Y
Detailed posting to accounts, down to employee level if required	*	opt ⁴	opt ⁴	Y
Timesheet IQ (Bulk Data Entry)				
Single or multi user	*	*	*	Y
Quick method of data entry	*	*	*	Y
Remote entry of data from multiple sites	*	*	*	Y
Customizable input screens	*	*	*	Y
Data entry for future pay periods	*	*	*	Y
Enter multiple cost centre payments for an individual employee	*	*	*	Y

EARNIE IQ
the SQL payroll
for large
organisations

EARNIE
BUSINESS
for growing
companies

EARNIE
INTRO
for small
businesses

KEY: 1 Option to buy blocks of extra companies provides this functionality
2 Option to buy 500 more employees
* Not available

3 Licence dependent
4 Option to buy costing facility